



■ Who We Are

Liberty International Underwriters (LIU) is part of the Boston-based Liberty Mutual Insurance Company, a leading global insurer, established in 1912.

Headquartered in Sydney, LIU Asia Pacific began its operation in Australia in 1999, and has since established offices in Brisbane, Melbourne and Adelaide. The company is licensed and regulated in Australia. LIU Asia Pacific also has offices in Singapore, Hong Kong, Malaysia, Vietnam and India.

The Company is proud of its heritage and its ability to offer the benefits of local market expertise and autonomy in Australia supported by international experience. This global network offers clients the expertise of 900 specialist staff across the globe.

Liberty Mutual Group has a Standard & Poors rating of A- (Strong) and is ranked 86th on the Fortune 500 list of largest corporations in the US based on 2008 revenue.

LIU

THE PEOPLE, THE PRODUCTS, THE CAPACITY.™

■ Our Products

LIU works solely with insurance brokers, to ensure the highest standard of service and the right insurance solution for each client.

Our dedicated team of experienced underwriters have the technical expertise and market knowledge to provide carefully tailored insurance solutions, with a capability to manage complex risks.

Our specialist lines divisions are committed to meeting client needs with a solid range of products for

- General Liability
- Environmental Impairment Liability
- Crisis Management Solutions
- Directors & Officers Liability
- Energy
- Fire
- Marine
- Onshore Construction
- Professional Indemnity
- Financial Institutions

■ Our Approach to Risk

As a LIU customer you have access to claims professionals, underwriters and risk managers who work together on a daily basis as an integrated business for each specialist line.

This allows for speedy and easy exchange of information. By going beyond standard insurance industry practices the LIU team delivers a holistic and leading edge insurance solution.

Underwriting

LIU's underwriters are disciplined, consistent and accessible. Our specialists have the technical expertise and market knowledge to provide niche insurance products that respond to client needs.

Understanding our clients business is critical to what we do, so LIU works closely with brokers and clients to get to know their industry from the inside out. Leveraging substantial global capacity, our underwriters

enjoy broad local authority to deliver creative solutions that genuinely add value.

Risk Management

LIU's risk management approach is fundamental to our underwriting strategy and the development of long-term relationships with brokers and clients. A knowledgeable and experienced team of risk engineering specialists works collaboratively with clients to identify exposures, assess risks and provide recommendations on loss prevention and control issues.

Claims Management

By working closely with underwriters, brokers and clients, LIU's claims team provides a premier level of service. All claims are managed to allow for well-informed flexible decisions, loss mitigation, high quality defences and reasonable settlements. At LIU we are focused on achieving timely solutions to all claims issues.